MINUTES
KALAMZOO COUNTY AERONAUTICS
BOARD OF TRUSTEES
REGULAR MEETING
FEBRUARY 9, 2012

ITEM 1 Call to Order: Vice-Chairperson Woodruff called the meeting to order at 10:30 a.m.

ITEM 2 Roll Call: Members in attendance – Bill Duggan, Greg Kurdys, David Tomko and Jim Woodruff.
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Staff Present: Cliff Moshoginis, Dave Reid, Ann Simmons, Linda Bunting, Thom Canny and Lisa Bradshaw.

Also Present: County Liaisons Nasim Ansari and Tim Rogowski.

ITEM 3 Approval of the January 12, 2012 Board Meeting Minutes: On a motion made by Mr. Duggan, seconded by Mr. Tomko, the minutes were approved.

ITEM 4 Citizen Comments: Vice-Chairperson Woodruff went over the Citizen Comments process stating that any citizen present at the board meetings can address the board on a non-consent agenda item. They should address the board at the podium and state their name and their address and limit their remarks to four minutes. If someone would like to address an item that is on the consent agenda, they may request that the item be removed from the agenda. Citizen Curt Ardema commented that Southwest Airlines has entered the market in Grand Rapids and the competition there has been very strong posting two record years in a row. He stated he thinks that Kalamazoo has the facility and the airport needs to be competitive and aggressive in marketing. He stated that he knows the airport is working on it but he just wanted to emphasize the importance of it.

ITEM 5 Air Service Update – Ron McNeill – Mead & Hunt: Mr. McNeill gave a power point presentation on the status of air service and air service development. He stated that the last two decades have been very rough for the industry. There are fewer regional airlines and it is a smaller market. He stated that the main reason for airlines losing profitability is due to the rise in fuel prices. He explained what various airlines require from a hub or airport such as Kalamazoo to make money and sustain business. Currently Delta and US Air are interested in purchasing American and United is merging with Continental airlines. Trends are affecting Kalamazoo and incentives are on the rise. He summarized by saying that AZO supports a strong business community, load factors are low but diversion is high due to schedules and fares and the local business community prefers to use AZO and will support local service.

ITEM 6 For Consideration:

AIRPORT CONSENT AGENDA ITEMS

NONE

AIRPORT NON-CONSENT AGENDA ITEMS

A. MEAD & HUNT – AIR SERVICE CONSULTANT EXTENSION – Airport Director Cliff Moshoginis explained that this is a contract extension between the Kalamazoo County Aeronautics Board of Trustees and Mead & Hunt for the purpose of providing air service consulting services and to authorize the Chairperson to sign. The extension continues air service consulting for 2012. All terms and condition in the original contract remain in full force and effect except that the consultant's initial tasks have been modified. On a motion made by Mr. Kurdys, seconded by Mr. Tomko, the motion was approved.

AERONAUTICS BOARD AGENDA ITEMS

NONE

ITEM 7 Unfinished Business: There was no unfinished business presented.

ITEM 8 New Business: There was no unfinished business presented.

ITEM 9 Airport Director's Report: Mr. Moshoginis stated that in Mr. McNeill's presentation the percentage numbers did not include Direct Air. The airport actually had an 8% increase in enplanements for 2011 including Direct Air's numbers and a 4% increase in aggregate load factor.

The FAA reauthorization bill was approved by the Senate. He stated that the airport has been without this long term funding plan since 2007. This helps the airport and the FAA with long term development plans and large projects coming up in the next 10 years.

He has met with the Community Relations Committee and there will be a public relations and communications plan developed in the very near future as a result of the comments made at that meeting and what the board has discussed as a whole.

ITEM 9 Member's Time: There were no items presented.

ITEM 10 Adjournment: The meeting was adjourned at 11:27 a.m.